

Message Text

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44

ACTION EB-05

INFO OCT-01 EUR-06 ADP-00 RSR-01 RSC-01 /014 W
----- 010782

P R 091520 Z MAR 73

FM AMCONSUL HAMBURG

TO SECSTATE WASHDC PRIORITY 2319

USDOC WASHDC

INFO AMEMBASSY BONN

AMCONSUL BREMEN

AMCONSUL FRANKFURT

UNCLAS HAMBURG 0310

E. O. 11652: N/ A

TAGS: ETRD, GW

SUBJECT: BERTRAM DEMONSTRATOR BOAT

REF: STATE 041047

1. CAPTAIN HUNGAR HAS NOT RECEIVED A SPECIAL PURPOSE CRAFT PROSPECTUS.
2. HE SAID TODAY THAT HE IS UNDER HEAVY PRESSURE BY HIS OWN ORGANIZATION TO ORDER NOW A LOCALLY PRODUCED BOAT WHICH THEY HAVE APPROVED.
3. HE SAID THAT IT IS IMPOSSIBLE FOR HIS ORGANIZATION TO BUY ANY BOAT SIGHT- UNSEEN, UNTESTED BY THE PILOTS, TECHNICIANS, SAFETY INSPECTORS AND OTHERS, ALL OF WHOM HAVE SAY IN APPROVAL OF BOAT FOR PURCHASE BY CITY- STATE GOVERNMENTAL UNITS.
4. PLEASE INFORM US BEFORE C. O. B. MARCH 14 WHETHER OR NOT BERTRAM CAN GIVE SET DATE FOR DELIVERY DEMONSTRATOR IN HAMBURG. IF DEMONSTRATOR CANNOT BE PROMISED TO ARRIVE IN REASONABLE TIME, THEN CAPTAIN HUNGAR' S ORGANIZATION WILL BUY OTHER BOAT. THIS WOULD NOT NECESSARILY PRECLUDE LATER PURCHASE OF BERTRAM, BUT WOULD CERTAINLY DELAY THIS AND MAKE IT MUCH LESS LIKELY.
5. WE WILL CONTACT FRG CUSTOMS AND HAMBURG WATER POLICE, BUT HAVE LITTLE HOPE THEY WOULD BUY A VESSEL WITHOUT HAVING SEEN

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IT, MUCH LESS TESTED IT.

6. WE THINK WE HAVE UNUSUALLY GOOD PROSPECTS IN HAMBURG AND HOPE
THAT BERTRAM WILL REEXAMINE THIS PROPOSED COURSE OF ACTION.
BROGAN

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*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

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Disposition Event:
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To: BONN
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FRANKFURT
SECSTATE WASHDC
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Type: TE

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